



Fertilizers manufacturing
company resolve printer
optimization, fleet management
and service issues with Sharp
MFPs and Accounting Software.

The Challenge

The company that has multi-location setup in India manufactures chemicals and fertilizers. They have multiple printers in various factories managed by local vendors. Managing consumables, fleet management and service support across locations was a challenge.

Technology Solution from Sharp

Sharp has provided 45 nos. (DX-2500N -8, MX-M265NV-24 & MX-C250-11) of Sharp MFPs with Accounting Software and Follow Me (Print from any location) in their corporate office and manufacturing facilities.

Relying on the individual laser printers/ unsecured network-based MFPs, a fertilizer company who has factories across India faced issues with multiple small printers managed my multivendor. With the help of high-quality Sharp A3 Color & Mono Laser MFPs combined with Accounting Software they were able to overcome these issues.

Industry

Fertilizer Manufacturing

Challenges

- Secure print
- Fleet management
- Managing consumables
- Multivendor support across India

Solutions

Highest Configuration of Sharp A3 Color/ Mono MFPs and accounting Software with Centralized Monitoring Facility.

Benefits

- Complete monitoring of print usage
- Single vendor support across India
- Printer optimization
- Comprehensive service support