



## Information Technology company resolves print security and client billing issues with Sharp MFPs and Accounting Software.

### The Challenge

An IT company who has multi-location setup in India provides IT consulting services to global companies. They print huge volumes of information for tender submission and project reports to various customers. It is difficult to take a secure print with the existing setup and monitor and chargeback to their customers based on usage of MFP.

### Technology Solution from Sharp

Sharp has provided 54 nos. (MX-M265NV -44, DX-3550N-10) of Sharp MFPs with Accounting Software and Follow Me (Print from any location). Based on the usage they generate client billing for various Tenders/Projects. These MFPs can print from smartphones with the Free Sharp Desk Mobile App ( iOS, Android) which is available on the App Store.

Relying on individual laser printers/un-secured network-based MFPs, IT Company who has offices across India faced issues with print security and client billing. With the help of Sharp A3 Color & Mono Laser MFPs combined with Accounting Software, they were able to overcome those issues.

### Industry

IT Consulting

### Challenges

- Secure print
- Print quality of project reports/tender documents
- Monitoring and charging to their customers
- Follow Me print at various locations

### Solutions

Highest Configuration of Sharp A3 Color/Mono MFPs and Accounting Software with Centralized Monitoring Facility & Follow Me.

### Benefits

- Complete monitoring of print usage
- Client billing based on usage
- Print from multi-location facilities.
- Implemented the solution at the US office